

Customer Spotlight

A MAINTENANCE

Product quality, excellent customer service and tech support make EDGE the premier office technology provider for the Aviation Institute of Maintenance.

Aviation Institute of Maintenance (AIM) helps adult students gain the skills and attitudes necessary for a meaningful entry-level career position. They have maintained a tradition of excellence in education and workforce development throughout the expansion over more than four decades. AIM is well-known for providing high quality, hands-on training to their students in Aviation Maintenance programs, as well as other trade industry technician programs. That tradition of excellence also extends to their business partners, which means EDGE Business Systems is the perfect office technology partner for AIM.

Although AIM has only been an EDGE Business Systems partner for less than a year, I can say without a doubt, that the products and services they provide are by far the best in the industry. Trevor McCawley, our EDGE Sales Representative, is not only extremely knowledgeable, but he's very attentive, accessible, and a pleasure to work with. Thanks to Trevor, I was convinced pretty quickly that EDGE would be a true partnership that would meet our needs long-term.

Our previous office technology vendor showed a lack of customer service and we noticed escalating monthly expenses without any explanation. EDGE is transparent about its costs up front and communicates with me regularly. EDGE offers superior products and excellent customer service and Trevor is very proactive in looking for ways to improve AIM's operations and educational delivery.

I would absolutely recommend EDGE Business Systems to other companies. It's not a company that forgets about you after signing the long-term agreement. EDGE is truly a business partnership that will continue to build over the years.

EDGE offers very diverse and customizable business systems that could enhance any business operations, no matter the field.







